



深圳高速公路集团股份有限公司

SHENZHEN EXPRESSWAY CORPORATION LIMITED

Stock Code: 600548 (SSE) 00548 (SEHK)

Third Quarterly Results 2023

27 October 2023



Financial Analysis – Principal Financial Data 1

(RMB 'million)	Jul - Sep 2023	Jul - Sep 2022 (restated)	Change
Revenue	2,246	2,552	-11.98%
Net profit attributable to owners of the Company	610	1,170	-47.87% ^{Note 2}
Earnings per share (EPS) (RMB) ^{Note 1}	0.258	0.515	-49.90%
Return on equity - weighted average (ROE) ^{Note 1}	3.29%	5.97%	Decrease by 2.68 p.pt
(RMB 'million)	Jan - Sep 2023	Jan - Sep 2022 (restated)	Change
Revenue	6,371	6,646	-4.14%
Net profit attributable to owners of the Company	1,539	2,018	-23.75% ^{Note 2}
Earnings per share (EPS) (RMB) ^{Note 1}	0.642	0.861	-25.43%
Return on equity - weighted average (ROE) ^{Note 1}	7.96%	9.86%	Decrease by 1.90 p.pt

Note 1: Excluding the impact of perpetual bonds

Note 2: The net profit attributable to the owners of the Company decreased YOY to a certain extent, mainly due to the completion of capital reduction by United Land in 2022 Q3, resulting in an increase of RMB921 million in gains on disposal of assets by the Group. Excluding the impact of such one-off gain, the net profit attributable to owners of the Company for Q3 and the preceding three quarters increased by 27.37% and 15.94% YOY, respectively



Financial Analysis – Principal Financial Data 2

(RMB 'million)	Jan - Sep 2023	Jan - Sep 2022 (restated)	Change
Net cash flows from operating activities	2,993	2,587	+15.67%
Investment income	643	1,431	-55.08%
Cost of services	3,787	4,091	-7.43%
Financial expenses	955	1,123	-14.91%
General and administrative expenses	287	310	-7.38%
Income tax expenses	428	463	-7.58%

(RMB 'million)	30 Sep 2023	31 Dec 2022 (restated)	Change
Total assets	67,360	69,205	-2.67%
Total equity attributable to owners of the Company	21,419	21,348	+0.33%



Toll Highways in Shenzhen Region

Project	Average daily mixed traffic volume ^{Note 1} (No. of vehicles in '000)		Average daily toll revenue ^{Note 2} (RMB '000)	
	Jul - Sep 2023	Jan - Sep 2023	Jul - Sep 2023	Jan - Sep 2023
Meiguan Expressway	171	163	452	423
Jihe East	332	319	1,954	1,865
Jihe West	227	218	1,583	1,501
Coastal Project	198	188	1,835	1,704
Outer Ring Project	326	306	3,541	3,275
Longda Expressway	173	166	458	427
Shuiguan Expressway	281	269	1,828	1,736
Shuiguan Extension	68	65	227	216

Note 1: Excluding toll-free traffic during holidays

Note 2: Income not subject to tax



Toll Highways in Other Regions

Project	Average daily mixed traffic volume ^{Note 1} (No. of vehicles in '000)		Average daily toll revenue ^{Note 2} (RMB '000)	
	Jul - Sep 2023	Jan - Sep 2023	Jul - Sep 2023	Jan - Sep 2023
Qinglian Expressway	55	52	1,972	1,928
Guangshen Expressway	652	636	8,321	7,901
GZ West Expressway	291	271	3,954	3,590
Yangmao Expressway	64	58	2,210	2,123
GZ W2 Expressway	100	91	1,476	1,346
Yichang Project	71	65	1,307	1,226
Changsha Ring Road	104	96	778	728
Nanjing Third Bridge	42	40	1,584	1,508

Note 1: Excluding toll-free traffic during holidays

Note 2: Income not subject to tax



Operational Performance – Organic Waste Treatment

Project	Holding ratio	Revenue Consolidation Proportion	Organic Waste Disposal Volume ('000 tons)		Operating income ^{Note 1} (RMB million)	
			Jul - Sep 2023	Jan - Sep 2023	Jul - Sep 2023	Jan - Sep 2023
Bioland			267.11	739.05	106.57	303.09
Guiyang Project	100%	100%	48.57	129.56	25.21	68.15
Nanning Project	100%	100%	54.49	152.53	25.56	70.69
Dezhou Project	100%	100%	34.69	93.82	8.65	24.68
Taizhou Project	100%	100%	22.97	69.34	7.98	23.71
Zigong Project	84.57%	100%	10.51	37.00	9.17	29.14
Zhuji Project	90%	100%	15.33	45.18	5.33	14.96
Longyou Project	100%	100%	15.10	42.89	0.91	2.46
Handan Project	90%	100%	11.44	35.28	4.60	13.23
Other projects ^{Note 2}	70 ~ 100%	100%	54.02	133.46	19.17	56.09
Lisai Environmental	70%	100%	51.20	135.49	40.73	109.58
Total			318.31	874.55	147.30	412.67

Note 1: Including unaudited estimated subsidy income based on waste disposal volume, which may differ from the actual data is for reference only

Note 2: Inner Mongolia Project and Beihai Project are under trial operation, and Chuzhou Project is commissioning. From January to September 2023, the total organic waste disposal volume of such projects amounted to approximately 67,710 tons



Operational Performance – Wind Power Generation

Project	Holding ratio	Revenue Consolidation Proportion	On-grid Power Supply (MWh)		Revenue ^{Note} (RMB million)	
			Jul - Sep 2023	Jan - Sep 2023	Jul - Sep 2023	Jan - Sep 2023
Baotou Nanfeng	100%	100%	150,169.65	563,118.97	44.40	173.64
Xinjiang Mulei	100%	100%	193,806.92	537,374.46	89.93	249.84
Yongcheng Zhuneng	100%	100%	15,093.61	62,842.49	6.38	30.81
Zhongwei Gantang	100%	100%	29,142.85	93,441.25	15.81	49.76
Total			388,213.03	1,256,777.17	156.52	504.05
Huai'an Zhongheng	20%	-	38,576.80	154,357.50	19.46	77.70

Note: Including unaudited estimated electricity compensation income, which may differ from the actual data and is for reference only



Toll Highways

- **Outer Ring Phase III:** The estimated total investment is RMB8,447 million with approximately 16.8 km in length. The construction is planned to commence by the end of 2023, and is expected to be completed and open to traffic in 2028
- **Jihe R&E Project:** The Shenzhen Municipal Government is adjusting the construction implementation plan and investment and financing plan. As the project company approved by the Guangdong PDRC, the Company is assisting in adjusting the plan and related agreements
- **Guangshen Expressway R&E Project:** The Guangzhou - Dongguan Section has obtained the project approval of implementation from the Guangdong PDRC, while the Shenzhen Section is working on the editing and revision of the project's engineering feasibility report
- **Public REITs of Yichang Expressway:** The application plan is in progress since the approval by the Board in August 2023



Financial Management

- **Issuance of A Shares to Specific Targets**
 - **Target subscribers:** No more than 35 specific target subscribers including the controlling shareholder (of which, the proposed subscription amount by the controlling shareholder shall not exceed RMB1.51 billion)
 - **Issue size:** No more than 654,000,000 shares, no more than 30% of the total share capital before the issue
 - **Proceeds:** No more than RMB6.5 billion, mainly used for the construction of Outer Ring Phase III and repayment of interest-bearing liabilities
 - The resolution has been approved at the general meeting of the controlling shareholders and the general meeting and class meetings of the Company. The implementation of the resolution is subject to the approval by the SSE and the consent to the registration by the CSRC. Preparation and application of relevant materials are currently in progress
- **Tranche 3 of the Ultra-short-term Commercial Paper of 2023**
 - Issue size: RMB1.5 billion, Term: 270 days, Coupon rate: 2.25%
- **Tranche 2 of Medium-term Notes of 2023**
 - Issue size: RMB1 billion, Term: 5 years, Coupon rate: 3.05%
- **2023 Green Corporate Bond (Tranche 1)**
 - Issue size: RMB550 million, Term: 3 years, Coupon rate: 2.88%

Company Statement

All information presented here is publicly available and for the purpose of understanding the operation and development planning of the Company. The Company might adjust the contents without pre-notice in any forms. Besides, investors should note that the data presented in this document does not constitute an invitation to trade the Company's stock and does not guarantee the performance of the stock in the future.

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